



**EMPRESA NACIONAL PORTUARIA  
DETALLE DE INGRESOS  
(En Lempiras)**



|  | PTO CORTES        | LA CEIBA | CASTILLA         | SAN LORENZO       | TELA             | ZONA LIBRE     | AL 31 DE ENERO     |                    | ANEXO II-A          |               |
|--|-------------------|----------|------------------|-------------------|------------------|----------------|--------------------|--------------------|---------------------|---------------|
|  |                   |          |                  |                   |                  |                | 2020               | 2019               | VARIACION           |               |
|  |                   |          |                  |                   |                  |                |                    |                    | Absoluta            | Relativa      |
| <b>INGRESOS OPERATIVOS</b>               |                   |          |                  |                   |                  |                |                    |                    |                     |               |
| <b>SERVICIOS A LOS BUQUES</b>            | <b>49,904,460</b> |          | <b>1,784,661</b> | <b>10,513,920</b> | <b>1,917,775</b> |                | <b>64,120,816</b>  | <b>67,923,172</b>  | <b>(3,802,356)</b>  | <b>-5.6%</b>  |
| Derecho de Puerto                        | 9,481,384         |          | 770,992          | 2,106,802         |                  |                | 12,359,177         | 13,989,989         | (1,630,812)         | -11.7%        |
| Practicaje                               | 4,461,590         |          | 431,274          | 591,494           |                  |                | 5,484,358          | 6,018,559          | (534,200)           | -8.9%         |
| Remolcaje                                | 17,148,573        |          |                  | 2,040,606         | 1,035,409        |                | 20,224,588         | 22,589,665         | (2,365,078)         | -10.5%        |
| Estadía                                  | 3,636,834         |          | 417,789          | 3,264,080         |                  |                | 7,318,702          | 7,940,055          | (621,353)           | -7.8%         |
| Anclaje                                  | 209,070           |          |                  |                   |                  |                | 209,070            | 20,729             | 188,341             | 908.6%        |
| Manejo Petróleo y Derivados              | 11,033,367        |          |                  | 1,902,999         | 847,852          |                | 13,784,218         | 12,172,761         | 1,611,458           | 13.2%         |
| Suministro de Agua                       | 156,757           |          |                  |                   |                  |                | 156,757            | 140,960            | 15,797              | 11.2%         |
| Programa de Seguridad Portuaria          | 3,318,307         |          | 164,607          | 607,940           | 34,514           |                | 4,125,368          | 4,499,193          | (373,825)           | -8.3%         |
| Amarre y Desamarre                       | 458,578           |          |                  |                   |                  |                | 458,578            | 551,262            | (92,684)            | -16.8%        |
| <b>SERVICIOS A LOS MODULOS</b>           | <b>4,387,214</b>  |          | <b>5,679,124</b> | <b>4,955,821</b>  |                  |                | <b>15,022,158</b>  | <b>18,864,345</b>  | <b>(3,842,187)</b>  | <b>-20.4%</b> |
| Suministro de Energía Eléctrica          |                   |          |                  | 535,090           |                  |                | 535,090            | 1,439,626          | (904,537)           | -62.8%        |
| Carga y Descarga                         |                   |          | 2,337,970        | 672,333           |                  |                | 3,010,302          | 3,073,998          | (63,696)            | -2.1%         |
| Transferencia                            |                   |          | 1,924,281        | 1,166,465         |                  |                | 3,090,746          | 3,442,352          | (351,606)           | -10.2%        |
| Recepción y Despacho                     | 12,894            |          | 735,257          | 509,363           |                  |                | 1,257,514          | 1,701,111          | (443,597)           | -26.1%        |
| Almacenaje                               | 6,286             |          |                  | 1,072,676         |                  |                | 1,078,962          | 2,952,256          | (1,873,293)         | -63.5%        |
| Movimiento Interno                       |                   |          | 171,498          | 737,946           |                  |                | 909,444            | 1,064,534          | (155,090)           | -14.6%        |
| Programa de Seguridad Portuaria          | 4,245,993         |          | 510,118          | 261,948           |                  |                | 5,018,059          | 5,016,555          | 1,504               | 0.0%          |
| Servidumbre y Monitoreo                  | 122,040           |          |                  |                   |                  |                | 122,040            | 173,912            | (51,872)            | -29.8%        |
| <b>SERVICIOS A LA MERCADERIA</b>         | <b>2,513,383</b>  |          | <b>550,690</b>   | <b>5,235,196</b>  | <b>169,570</b>   |                | <b>8,468,840</b>   | <b>10,706,111</b>  | <b>(2,237,272)</b>  | <b>-20.9%</b> |
| Muellaje                                 |                   |          | 12               | 13,128            |                  |                | 13,140             | 51,444             | (38,304)            | -74.5%        |
| Transferencia                            |                   |          |                  | 7,000             |                  |                | 7,000              | 1,950              | 5,050               | 259.0%        |
| Recepción y Despacho                     |                   |          |                  | 7,000             |                  |                | 7,000              | 1,950              | 5,050               | 259.0%        |
| Almacenaje                               |                   |          |                  | 567,018           |                  |                | 567,018            | 1,422,269          | (855,252)           | -60.1%        |
| Uso de areas de Revision                 |                   |          | 50,413           | 195,190           |                  |                | 195,190            | 214,575            | (19,385)            | -9.0%         |
| Entrega Directa                          | 32,155            |          | 292,770          | 853,104           |                  |                | 1,178,029          | 1,338,885          | (160,856)           | -12.0%        |
| Programa de Seguridad Portuaria          | 2,481,229         |          | 203,275          | 685,551           | 169,570          |                | 3,539,625          | 4,612,786          | (1,073,161)         | -23.3%        |
| Cargo Unlco Vehiculos                    |                   |          | 4,220            | 2,957,618         |                  |                | 2,961,839          | 3,062,252          | (100,414)           | -3.3%         |
| <b>SERVICIO AL CABOTAJE</b>              | <b>105,872</b>    |          |                  |                   |                  |                | <b>105,872</b>     | <b>57,041</b>      | <b>48,831</b>       | <b>85.6%</b>  |
| Muellaje                                 | 41,144            |          |                  |                   |                  |                | 41,144             | 25,599             | 15,545              | 60.7%         |
| Estadía                                  | 32,743            |          |                  |                   |                  |                | 32,743             | 23,858             | 8,885               | 37.2%         |
| Anclaje                                  | 4,732             |          |                  |                   |                  |                | 4,732              | 856                | 3,876               | 452.8%        |
| Carga y Descarga                         | 8,042             |          |                  |                   |                  |                | 8,042              | 1,985              | 6,057               | 305.1%        |
| Transferencia                            | 14,743            |          |                  |                   |                  |                | 14,743             | 3,639              | 11,104              | 305.1%        |
| Recepción y Despacho                     | 4,468             |          |                  |                   |                  |                | 4,468              | 1,103              | 3,365               | 305.1%        |
| <b>SERVICIOS ESPECIALES</b>              | <b>1,642,558</b>  |          | <b>51,659</b>    | <b>1,243,342</b>  |                  |                | <b>2,937,559</b>   | <b>1,648,313</b>   | <b>1,289,246</b>    | <b>78.2%</b>  |
| Licencia de Operación                    | 642,500           |          | 22,500           | 235,000           |                  |                | 900,000            | 602,500            | 297,500             | 49.4%         |
| Alquiler de Equipo                       | 27,500            |          |                  | 208,111           |                  |                | 235,611            | 263,064            | (27,453)            | -10.4%        |
| Servicio de Báscula                      | 16,000            |          |                  | 483,200           |                  |                | 499,200            | 200,800            | 298,400             | 148.6%        |
| Servicio sin Tarifa Especifica           | 956,558           |          | 19,559           | 317,030           |                  |                | 1,293,148          | 572,349            | 720,799             | 125.9%        |
| Canon y licencia de Operación            |                   |          | 9,600            |                   |                  |                | 9,600              | 9,600              |                     |               |
| <b>ARRENDAMIENTOS</b>                    |                   |          |                  |                   |                  |                |                    |                    |                     |               |
| Arrendamiento de Predios e Instalac      | <b>1,412,582</b>  |          | <b>1,345,432</b> | <b>803,186</b>    |                  | <b>491,412</b> | <b>4,052,612</b>   | <b>3,481,663</b>   | <b>570,949</b>      | <b>16.4%</b>  |
| <b>CONCESIONES</b>                       | <b>14,532,736</b> |          |                  |                   |                  |                | <b>14,532,736</b>  | <b>28,197,882</b>  | <b>(13,665,147)</b> | <b>-48.5%</b> |
| <b>TERMINAL DE CONTENEDORES P.C. OPC</b> |                   |          |                  |                   |                  |                |                    |                    |                     |               |
| Retribucion Economica Carqa y Desca      | 13,432,243        |          |                  |                   |                  |                | 13,432,243         | 26,202,883         | (12,770,640)        | -48.7%        |
| Retribucion Economica por Transbord      | 56,418            |          |                  |                   |                  |                | 56,418             | 22,504             | 33,914              | 150.7%        |
| Retribución Economica Carqa Rodante      |                   |          |                  |                   |                  |                |                    | 25,937             | (25,937)            | -100.0%       |
| Retribucion Economica Carqa Genera       | 1,037,179         |          |                  |                   |                  |                | 1,037,179          | 1,946,558          | (909,379)           | -46.7%        |
| Retribucion Economica por Pasajeros      | 6,895             |          |                  |                   |                  |                | 6,895              | 6,895              |                     | 100%          |
| <b>TOTAL INGRESOS OPERATIVOS</b>         | <b>74,498,805</b> |          | <b>9,411,565</b> | <b>22,751,465</b> | <b>2,087,346</b> | <b>491,412</b> | <b>109,240,593</b> | <b>130,878,527</b> | <b>(21,637,935)</b> | <b>-16.5%</b> |



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|--------------------------------------|-------------------|------------|------------------|-------------------|------------------|----------------|--------------------|--------------------|---------------------|----------------|
|                                      |                   |            |                  |                   |                  |                | 2020               | 2019               | VARIACION           |                |
|                                      |                   |            |                  |                   |                  |                |                    |                    | Absoluta            | Relativa       |
| <b>INGRESOS NO OPERATIVOS</b>        |                   |            |                  |                   |                  |                |                    |                    |                     |                |
| <b>INGRESOS FINANCIEROS</b>          | <b>6,893,536</b>  | <b>190</b> | <b>3,568</b>     | <b>12,703</b>     |                  | <b>1,953</b>   | <b>6,911,950</b>   | <b>3,335,722</b>   | <b>3,576,228</b>    | <b>107.2%</b>  |
| Interes sobre Depósitos a Plazo Fijo | 5,072,569         |            |                  |                   |                  |                | 5,072,569          | 3,216,944          | 1,855,625           | 57.7%          |
| Interes sobre Ctas de Ahorro y Chequ | 101,256           |            |                  |                   |                  |                | 101,256            | 104,508            | (3,252)             | -3.1%          |
| Ganancia Fluctuacion Monetaria       | 1,719,710         | 190        | 3,568            | 12,703            |                  | 1,953          | 1,738,125          | 14,270             | 1,723,855           | 12080.4%       |
| <b>OTROS INGRESOS</b>                | <b>4,939,097</b>  |            | <b>34,075</b>    | <b>172,540</b>    | <b>15</b>        | <b>79,228</b>  | <b>5,224,955</b>   | <b>2,196,914</b>   | <b>3,028,041</b>    | <b>137.8%</b>  |
| Daño a Instalaciones y Equipo        |                   |            |                  |                   |                  |                |                    | 377,493            | (377,493)           | -100.0%        |
| Aproximacion de cifras               | 10,769            |            | 822              | 2,351             | 15               | 56             | 14,012             | 14,411             | (399)               | -2.8%          |
| Inpeccion de Contenedores (RGAMMA)   | 3,476,291         |            |                  |                   |                  |                | 3,476,291          |                    | 3,476,291           | 100%           |
| Escaneo de Vehiculos                 | 860,466           |            |                  |                   |                  |                | 860,466            | 728,900            | 131,566             | 18.0%          |
| Interes sobre Mora de Clientes       | 31,591            |            | 811              | 148,341           |                  | 10             | 180,752            | 42,684             | 138,068             | 323.5%         |
| Otros                                | 559,981           |            | 32,443           | 21,848            |                  | 79,163         | 693,434            | 1,033,426          | (339,992)           | -32.9%         |
| <b>INGRESOS DE AÑOS ANTERIORES</b>   | <b>146,701</b>    |            |                  |                   |                  |                | <b>146,701</b>     |                    | <b>146,701</b>      | <b>100%</b>    |
| Ingresos de Ejercicios Anteriores    | (7,121)           |            |                  |                   |                  |                | (7,121)            |                    | (7,121)             | 100%           |
| Reversion Gastos Años Anteriores     | 153,823           |            |                  |                   |                  |                | 153,823            |                    | 153,823             | 100%           |
| <b>TOTAL INGRESOS</b>                | <b>86,478,139</b> | <b>190</b> | <b>9,449,208</b> | <b>22,936,709</b> | <b>2,087,360</b> | <b>572,593</b> | <b>121,524,199</b> | <b>136,411,164</b> | <b>(14,886,964)</b> | <b>-10.91%</b> |

LTC. JOSE LUIS MARELA  
Contador General a.i.

