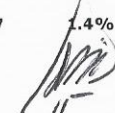


**EMPRESA NACIONAL PORTUARIA  
DETALLE DE INGRESOS  
(En Lempiras)**

**ANEXO II-A**

|  | PTO CORTES         | LA CEIBA | CASTILLA          | SAN LORENZO        | TELA              | ZONA LIBRE       | AL 30 DE NOVIEMBRE |                    | VARIACION           |               |
|--|--------------------|----------|-------------------|--------------------|-------------------|------------------|--------------------|--------------------|---------------------|---------------|
|  |                    |          |                   |                    |                   |                  | 2017               | 2016               | Absoluta            | Relativa      |
| <b>INGRESOS OPERATIVOS</b>               |                    |          |                   |                    |                   |                  |                    |                    |                     |               |
| <b>SERVICIOS A LOS BUQUES</b>            | <b>453,085,545</b> |          | <b>27,243,856</b> | <b>101,114,088</b> | <b>17,110,024</b> |                  | <b>598,553,513</b> | <b>613,576,862</b> | <b>(15,023,350)</b> | <b>-2.4%</b>  |
| Derecho de Puerto                        | 98,624,096         |          | 10,541,840        | 27,058,403         |                   |                  | 136,224,338        | 128,999,606        | 7,224,733           | 5.6%          |
| Practicaje                               | 45,766,182         |          | 5,384,440         | 6,466,095          |                   |                  | 57,616,718         | 57,049,877         | 566,841             | 1.0%          |
| Remolcaje                                | 151,732,247        |          |                   | 21,573,928         | 8,878,195         |                  | 182,184,370        | 185,301,319        | (3,116,949)         | -1.7%         |
| Estadía                                  | 53,835,241         |          | 8,957,902         | 15,285,931         |                   |                  | 78,079,074         | 89,862,882         | (11,783,808)        | -13.1%        |
| Anclaje                                  | 1,323,429          |          |                   |                    |                   |                  | 1,323,429          | 2,665,628          | (1,342,199)         | -50.4%        |
| Manejo Petróleo y Derivados              | 61,353,264         |          |                   | 23,929,098         | 7,870,126         |                  | 93,152,488         | 104,126,776        | (10,974,288)        | -10.5%        |
| Suministro de Agua                       | 620,566            |          |                   |                    |                   |                  | 620,566            | 836,933            | (216,368)           | -25.9%        |
| Programa de Seguridad Portuaria          | 34,845,511         |          | 2,359,674         | 6,800,633          | 361,703           |                  | 44,367,521         | 42,002,282         | 2,365,239           | 5.6%          |
| Amarre y Desamarre                       | 4,985,010          |          |                   |                    |                   |                  | 4,985,010          | 2,731,560          |                     |               |
| <b>SERVICIOS A LOS MODULOS</b>           | <b>44,206,284</b>  |          | <b>60,973,888</b> | <b>46,206,096</b>  |                   |                  | <b>151,386,268</b> | <b>131,187,105</b> | <b>20,199,163</b>   | <b>15.4%</b>  |
| Suministro de Energía Eléctrica          |                    |          |                   | 6,896,380          |                   |                  | 6,896,380          | 4,461,491          | 2,434,889           | 54.6%         |
| Carga y Descarga                         |                    |          | 23,879,744        | 6,024,347          |                   |                  | 29,904,091         | 25,132,611         | 4,771,480           | 19.0%         |
| Transferencia                            |                    |          | 21,501,762        | 10,451,581         |                   |                  | 31,953,343         | 26,466,079         | 5,487,264           | 20.7%         |
| Recepción y Despacho                     | 920,800            |          | 10,026,362        | 5,108,991          |                   |                  | 16,056,153         | 13,640,566         | 2,415,588           | 17.7%         |
| Almacenaje                               | 44,053             |          |                   | 11,188,739         |                   |                  | 11,232,793         | 11,128,950         | 103,843             | 0.9%          |
| Movimiento Interno                       |                    |          | 623,206           | 4,550,531          |                   |                  | 5,173,737          | 3,630,293          | 1,543,444           | 42.5%         |
| Programa de Seguridad Portuaria          | 41,293,525         |          | 4,942,814         | 1,985,526          |                   |                  | 48,221,866         | 44,985,778         | 3,236,087           | 7.2%          |
| Servidumbre y Monitoreo                  | 1,947,905          |          |                   |                    |                   |                  | 1,947,905          | 1,741,338          |                     |               |
| <b>SERVICIOS A LA MERCADERIA</b>         | <b>47,894,720</b>  |          | <b>5,544,088</b>  | <b>43,770,234</b>  | <b>1,929,634</b>  |                  | <b>99,138,675</b>  | <b>101,961,371</b> | <b>(2,822,696)</b>  | <b>-2.8%</b>  |
| Muellaje                                 |                    |          | 3,106             | 415,980            |                   |                  | 419,086            | 332,187            | 86,899              | 26.2%         |
| Transferencia                            |                    |          |                   | 47,350             |                   |                  | 47,350             | 102,750            | (55,400)            | -53.9%        |
| Recepción y Despacho                     |                    |          |                   | 47,300             |                   |                  | 47,300             | 104,256            | (56,956)            | -54.6%        |
| Almacenaje                               | 946                |          | 8,798             | 6,966,211          |                   |                  | 6,975,955          | 4,782,951          | 2,193,004           | 45.9%         |
| Uso de areas de Revision                 |                    |          | 163,384           | 968,384            |                   |                  | 1,131,767          | 884,502            | 247,265             | 28.0%         |
| Entrega Directa                          | 3,311,404          |          | 3,199,980         | 5,986,535          |                   |                  | 12,497,918         | 10,575,775         | 1,922,143           | 18.2%         |
| Programa de Seguridad Portuaria          | 35,421,335         |          | 2,116,637         | 6,075,061          | 1,929,634         |                  | 45,542,667         | 44,843,141         | 699,526             | 1.6%          |
| Cargo Unico Vehiculos                    | 9,161,035          |          | 52,184            | 23,263,413         |                   |                  | 32,476,632         | 40,335,809         | (7,859,177)         |               |
| <b>SERVICIO AL CABOTAJE</b>              | <b>956,667</b>     |          |                   |                    |                   |                  | <b>956,667</b>     | <b>6,272,962</b>   | <b>(5,316,295)</b>  | <b>-84.7%</b> |
| Muellaje                                 | 447,460            |          |                   |                    |                   |                  | 447,460            | 3,410,591          | (2,963,132)         | -86.9%        |
| Derecho de Paso                          |                    |          |                   |                    |                   |                  |                    | 645,400            | (645,400)           | -100.0%       |
| Estadía                                  | 379,132            |          |                   |                    |                   |                  | 379,132            | 1,333,905          | (954,772)           | -71.6%        |
| Anclaje                                  | 85,376             |          |                   |                    |                   |                  | 85,376             | 202,011            | (116,635)           | -57.7%        |
| Suministro de Agua                       | 20,100             |          |                   |                    |                   |                  | 20,100             | 63,500             | (43,400)            | -68.3%        |
| Carga y Descarga                         | 7,259              |          |                   |                    |                   |                  | 7,259              | 78,262             | (71,004)            | -90.7%        |
| Transferencia                            | 13,308             |          |                   |                    |                   |                  | 13,308             | 143,481            | (130,173)           | -90.7%        |
| Recepción y Despacho                     | 4,033              |          |                   |                    |                   |                  | 4,033              | 43,479             | (39,446)            | -90.7%        |
| Embarque de pasajeros                    |                    |          |                   |                    |                   |                  |                    | 352,332            | (352,332)           | -100.0%       |
| <b>SERVICIOS ESPECIALES</b>              | <b>4,711,960</b>   |          | <b>667,119</b>    | <b>8,066,635</b>   |                   | <b>(131,837)</b> | <b>13,313,876</b>  | <b>11,878,967</b>  | <b>1,434,909</b>    | <b>12.1%</b>  |
| Licencia de Operación                    | 662,500            |          | 357,500           | 342,500            |                   |                  | 1,362,500          | 1,402,500          | (40,000)            | -2.9%         |
| Alquiler de Equipo                       | 121,250            |          | 2,400             | 2,126,647          |                   |                  | 2,250,297          | 2,173,561          | 76,736              | 3.5%          |
| Servicio de Báscula                      |                    |          |                   | 3,285,500          |                   |                  | 3,285,500          | 1,607,300          | 1,678,200           | 104.4%        |
| Servicio sin Tarifa Especifica           | 3,928,210          |          | 201,619           | 2,311,988          |                   | (131,837)        | 6,309,979          | 6,590,006          | (280,028)           | -4.2%         |
| Canon y licencia de Operación            |                    |          | 105,600           |                    |                   |                  | 105,600            | 105,600            |                     |               |
| <b>ARRENDAMIENTOS</b>                    |                    |          |                   |                    |                   |                  |                    |                    |                     |               |
| Arrendamiento de Predios e Instalaciones | <b>14,209,437</b>  |          | <b>13,910,715</b> | <b>11,589,805</b>  |                   | <b>6,991,976</b> | <b>46,701,933</b>  | <b>48,079,929</b>  | <b>(1,377,996)</b>  | <b>-2.9%</b>  |
| <b>CONCESIONES</b>                       | <b>156,515,583</b> |          |                   |                    |                   |                  | <b>156,515,583</b> | <b>154,389,506</b> | <b>2,126,077</b>    | <b>1.4%</b>   |
| <b>TERMINAL DE CONTENEDORES P.C. OPC</b> |                    |          |                   |                    |                   |                  |                    |                    |                     |               |





**EMPRESA NACIONAL PORTUARIA  
DETALLE DE INGRESOS  
(En Lempiras)**



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EMPRESA NACIONAL  
PORTUARIA

**ANEXO II-A**

|  | PTO CORTES         | LA CEIBA | CASTILLA           | SAN LORENZO        | TELA              | ZONA LIBRE         | AL 30 DE NOVIEMBRE                     |                      | VARIACION         |                 |
|--|--------------------|----------|--------------------|--------------------|-------------------|--------------------|--|----------------------|-------------------|-----------------|
|  |                    |          |                    |                    |                   |                    | 2017                                   | 2016                 | Absoluta          | Relativa        |
|  |                    |          |                    |                    |                   |                    | Retribucion Economica Carga y Descarga | 141,853,848          |                   |                 |
| Retribucion Economica por Transbordo       | 291,853            |          |                    |                    |                   |                    | 291,853                                | 437,342              | (145,489)         | -33.3%          |
| Retribucion Economica Carga Rodante        | 123,669            |          |                    |                    |                   |                    | 123,669                                | 81,056               | 42,613            | 52.6%           |
| Retribucion Economica Carga General        | 7,532,774          |          |                    |                    |                   |                    | 7,532,774                              | 5,640,002            | 1,892,772         | 33.6%           |
| Retribucion Economica por Pasajeros        | 25,199             |          |                    |                    |                   |                    | 25,199                                 | 45,895               | (20,697)          | -45.1%          |
| <b>TERMINAL DE CARGA A GRANEL P.C. PMH</b> |                    |          |                    |                    |                   |                    |  |                      |                   |                 |
| Ret/Economica Carga Granel S/L             | 6,688,240          |          |                    |                    |                   |                    | 6,688,240                              | 7,070,656            | (382,415)         | -5.4%           |
| <b>TOTAL INGRESOS OPERATIVOS</b>           | <b>721,580,196</b> |          | <b>108,339,666</b> | <b>210,746,858</b> | <b>19,039,658</b> | <b>6,860,139</b>   | <b>1,066,566,515</b>                   | <b>1,067,346,703</b> | <b>(780,188)</b>  | <b>-0.1%</b>    |
| <b>INGRESOS NO OPERATIVOS</b>              |                    |          |                    |                    |                   |                    |  |                      |                   |                 |
| <b>INGRESOS FINANCIEROS</b>                | <b>26,198,151</b>  |          |                    |                    |                   |                    | <b>26,198,151</b>                      | <b>8,791,494</b>     | <b>17,406,657</b> | <b>198.0%</b>   |
| Interes sobre Depósitos a Plazo Fijo       | 25,057,986         |          |                    |                    |                   |                    | 25,057,986                             |                      |                   | 100%            |
| Interes sobre Ctas de Ahorro y Cheque      | 1,140,165          |          |                    |                    |                   |                    | 1,140,165                              | 1,423,909            | (283,744)         | -19.9%          |
| Fluctuacion Monetaria                      |                    |          |                    |                    |                   |                    |  | 7,367,585            | (7,367,585)       | -100.0%         |
| <b>OTROS INGRESOS</b>                      | <b>29,518,250</b>  |          | <b>235,030</b>     | <b>192,762</b>     | <b>138</b>        | <b>174,058</b>     | <b>30,120,238</b>                      | <b>14,121,112</b>    | <b>15,999,125</b> | <b>113.3%</b>   |
| Daño a Instalaciones y Equipo              |                    |          |                    |                    |                   |                    |  | 387,335              | (387,335)         | -100.0%         |
| Aproximacion de cifras                     | 99,901             |          | 9,328              | 16,947             | 138               | 288                | 126,602                                | 131,772              | (5,169)           | -3.9%           |
| Incumplimiento de Contratos/Multas         | 379,166            |          |                    |                    |                   |                    | 379,166                                | 6,256                | 372,910           | 5961.0%         |
| Venta de materiales                        |                    |          |                    |                    |                   |                    |  | 130                  | (130)             | -100.0%         |
| Subasta de mercaderia en Custodia          |                    |          |                    |                    |                   |                    |  | 591,823              | (591,823)         | -100.0%         |
| Inpeccion de Contenedores (RGAMMA)         | 12,964,738         |          |                    |                    |                   |                    | 12,964,738                             |                      |                   |                 |
| Escaneo de Vehiculos                       | 4,898,299          |          |                    |                    |                   |                    | 4,898,299                              | 1,190,404            | 3,707,895         | 311.5%          |
| Interes sobre Mora de Clientes             | 723,848            |          | 33,578             | 139,095            |                   | 2,010              | 898,531                                | 799,764              | 98,767            | 12.3%           |
| Otros                                      | 10,452,299         |          | 192,124            | 36,720             |                   | 171,759            | 10,852,903                             | 11,013,629           | (160,727)         | -1.5%           |
| <b>INGRESOS DE AÑOS ANTERIORES</b>         | <b>24,235,522</b>  |          |                    | <b>(43,507)</b>    |                   | <b>(1,114,841)</b> | <b>23,077,174</b>                      | <b>56,973</b>        | <b>23,020,201</b> | <b>40405.5%</b> |
| Ingresos de Ejercicios Anteriores          | 24,235,522         |          |                    | (43,507)           |                   | (1,114,841)        | 23,077,174                             | 56,973               | 23,020,201        | 40405.5%        |
| <b>TOTAL INGRESOS</b>                      | <b>801,532,119</b> |          | <b>108,574,696</b> | <b>210,896,113</b> | <b>19,039,795</b> | <b>5,919,355</b>   | <b>1,145,962,078</b>                   | <b>1,090,316,282</b> | <b>55,645,796</b> | <b>5.10%</b>    |

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 Contador General  
 Carnet No. 24433-5

