

**EMPRESA NACIONAL PORTUARIA**  
**DETALLE DE INGRESOS**  
**(En Lempiras)**

**ANEXO II-A**

|                                          | PTO CORTES  | LA CEIBA | CASTILLA   | SAN LORENZO | TELA       | ZONA LIBRE | AL 31 DE OCTUBRE |             | VARIACION    |          |
|------------------------------------------|-------------|----------|------------|-------------|------------|------------|------------------|-------------|--------------|----------|
|                                          |             |          |            |             |            |            | 2017             | 2016        | Absoluta     | Relativa |
| INGRESOS OPERATIVOS                      |             |          |            |             |            |            |                  |             |              |          |
| SERVICIOS A LOS BUQUES                   | 411,483,220 |          | 24,603,626 | 94,212,367  | 15,718,315 |            | 546,017,528      | 561,001,491 | (14,983,962) | -2.7%    |
| Derecho de Puerto                        | 88,911,933  |          | 9,657,750  | 24,938,604  |            |            | 123,508,287      | 116,417,178 | 7,091,109    | 6.1%     |
| Practicafe                               | 41,395,740  |          | 4,917,948  | 5,901,005   |            |            | 52,214,693       | 51,858,389  | 356,304      | 0.7%     |
| Remolcafe                                | 136,320,377 |          |            | 19,841,032  | 8,064,637  |            | 164,226,046      | 168,823,836 | (4,597,790)  | -2.7%    |
| Estadía                                  | 48,634,591  |          | 7,914,538  | 13,760,518  |            |            | 70,309,648       | 82,811,432  | (12,501,785) | -15.1%   |
| Anclaje                                  | 1,285,255   |          |            |             |            |            | 1,285,255        | 2,502,736   | (1,217,481)  | -48.6%   |
| Manejo Petróleo y Derivados              | 58,303,452  |          |            | 23,489,535  | 7,324,988  |            | 89,117,976       | 97,479,722  | (8,361,746)  | -8.6%    |
| Suministro de Agua                       | 538,701     |          |            |             |            |            | 538,701          | 827,685     | (288,984)    | -34.9%   |
| Programa de Seguridad Portuaria          | 31,443,837  |          | 2,113,391  | 6,281,672   | 328,689    |            | 40,167,589       | 38,079,562  | 2,088,027    | 5.5%     |
| Amarre y Desamarre                       | 4,649,334   |          |            |             |            |            | 4,649,334        | 2,200,950   |              |          |
| SERVICIOS A LOS MODULOS                  | 40,564,412  |          | 56,244,360 | 42,945,456  |            |            | 139,754,228      | 118,582,472 | 21,171,756   | 17.9%    |
| Suministro de Energía Eléctrica          |             |          |            | 6,361,160   |            |            | 6,361,160        | 4,272,862   | 2,088,298    | 48.9%    |
| Carga y Descarga                         |             |          | 21,808,036 | 5,660,962   |            |            | 27,468,998       | 22,787,829  | 4,681,168    | 20.5%    |
| Transferencia                            |             |          | 19,760,036 | 9,884,258   |            |            | 29,644,294       | 23,924,432  | 5,719,862    | 23.9%    |
| Recepción y Despacho                     | 799,502     |          | 9,536,222  | 4,707,997   |            |            | 15,043,721       | 12,553,130  | 2,490,591    | 19.8%    |
| Almacenaje                               | 39,087      |          |            | 10,410,741  |            |            | 10,449,829       | 10,596,670  | (146,841)    | -1.4%    |
| Movimiento Interno                       |             |          | 597,341    | 4,063,842   |            |            | 4,661,184        | 2,886,001   | 1,775,183    | 61.5%    |
| Programa de Seguridad Portuaria          | 37,923,903  |          | 4,542,725  | 1,856,495   |            |            | 44,323,124       | 40,015,430  | 4,307,694    | 10.8%    |
| Servidumbre y Monitoreo                  | 1,801,920   |          |            |             |            |            | 1,801,920        | 1,546,119   |              |          |
| SERVICIOS A LA MERCADERIA                | 44,429,956  |          | 5,085,789  | 39,174,991  | 1,728,352  |            | 90,419,088       | 91,271,876  | (852,788)    | -0.9%    |
| Muellaje                                 |             |          | 3,092      | 341,604     |            |            | 344,696          | 319,755     | 24,941       | 7.8%     |
| Transferencia                            |             |          |            | 45,850      |            |            | 45,850           | 97,800      | (51,950)     | -53.1%   |
| Recepción y Despacho                     |             |          |            | 45,800      |            |            | 45,800           | 99,306      | (53,506)     | -53.9%   |
| Almacenaje                               | 946         |          | 8,039      | 6,276,236   |            |            | 6,285,221        | 4,229,631   | 2,055,590    | 48.6%    |
| Uso de areas de Revision                 |             |          | 156,271    | 870,548     |            |            | 1,026,819        | 763,880     | 262,939      | 34.4%    |
| Entrega Directa                          | 3,162,923   |          | 2,931,940  | 5,332,682   |            |            | 11,427,545       | 9,027,035   | 2,400,510    | 26.6%    |
| Programa de Seguridad Portuaria          | 32,105,053  |          | 1,938,292  | 5,727,580   | 1,728,352  |            | 41,499,278       | 40,527,969  | 971,308      | 2.4%     |
| Cargo Unico Vehiculos                    | 9,161,035   |          | 48,155     | 20,534,690  |            |            | 29,743,879       | 36,206,499  | (6,462,620)  |          |
| SERVICIO AL CABOTAJE                     | 886,650     |          |            |             |            |            | 886,650          | 6,165,116   | (5,278,465)  | -85.6%   |
| Muellaje                                 | 405,128     |          |            |             |            |            | 405,128          | 3,358,087   | (2,952,959)  | -87.9%   |
| Derecho de Paso                          |             |          |            |             |            |            |                  | 645,400     | (645,400)    | -100.0%  |
| Estadia                                  | 354,425     |          |            |             |            |            | 354,425          | 1,301,240   | (946,815)    | -72.8%   |
| Anclaje                                  | 82,398      |          |            |             |            |            | 82,398           | 201,467     | (119,069)    | -59.1%   |
| Suministro de Agua                       | 20,100      |          |            |             |            |            | 20,100           | 62,000      | (41,900)     | -67.6%   |
| Carga y Descarga                         | 7,259       |          |            |             |            |            | 7,259            | 72,174      | (64,915)     | -89.9%   |
| Transferencia                            | 13,308      |          |            |             |            |            | 13,308           | 132,319     | (119,011)    | -89.9%   |
| Recepción y Despacho                     | 4,033       |          |            |             |            |            | 4,033            | 40,097      | (36,064)     | -89.9%   |
| Embarque de pasajeros                    |             |          |            |             |            |            |                  | 352,332     | (352,332)    | -100.0%  |
| SERVICIOS ESPECIALES                     | 4,571,480   |          | 629,704    | 7,215,752   |            |            | 12,416,936       | 10,880,932  | 1,536,004    | 14.1%    |
| Licencia de Operación                    | 662,500     |          | 335,000    | 342,500     |            |            | 1,340,000        | 1,370,000   | (30,000)     | -2.2%    |
| Alquiler de Equipo                       | 121,250     |          | 2,400      | 1,977,832   |            |            | 2,101,482        | 2,016,594   | 84,888       | 4.2%     |
| Servicio de Báscula                      |             |          |            | 2,727,500   |            |            | 2,727,500        | 1,291,800   | 1,435,700    | 111.1%   |
| Servicio sin Tarifa Especifica           | 3,787,730   |          | 196,304    | 2,167,920   |            |            | 6,151,954        | 6,106,538   | 45,416       | 0.7%     |
| Canon y licencia de Operación            |             |          | 96,000     |             |            |            | 96,000           | 96,000      |              |          |
| ARRENDAMIENTOS                           |             |          |            |             |            |            |                  |             |              |          |
| Arrendamiento de Predios e Instalaciones | 12,939,821  |          | 12,319,841 | 10,811,186  |            | 6,470,161  | 42,541,009       | 43,744,318  | (1,203,309)  | -2.8%    |
| CONCESIONES                              | 143,898,177 |          |            |             |            |            | 143,898,177      | 141,893,148 | 2,005,029    | 1.4%     |
| TERMINAL DE CONTENEDORES P.C. OPC        |             |          |            |             |            |            |                  |             |              |          |
| Retribucion Economica Carga y Descarga   | 129,801,999 |          |            |             |            |            | 129,801,999      | 129,338,261 | 463,738      | 0.4%     |





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ANEXO II-A

|                                            | PTO CORTES         | LA CEIBA | CASTILLA          | SAN LORENZO        | TELA              | ZONA LIBRE         | AL 31 DE OCTUBRE     |                    | VARIACION         |                 |
|--------------------------------------------|--------------------|----------|-------------------|--------------------|-------------------|--------------------|----------------------|--------------------|-------------------|-----------------|
|                                            |                    |          |                   |                    |                   |                    | 2017                 | 2016               | Absoluta          | Relativa        |
| Retribucion Economica por Transbordo       | 270,940            |          |                   |                    |                   |                    | 270,940              | 351,665            | (80,724)          | -23.0%          |
| Retribucion Economica Carga Rodante        | 111,542            |          |                   |                    |                   |                    | 111,542              | 80,815             | 30,727            | 38.0%           |
| Retribucion Economica Carga General        | 7,000,257          |          |                   |                    |                   |                    | 7,000,257            | 5,118,617          | 1,881,640         | 36.8%           |
| Retribucion Economica por Pasajeros        | 25,199             |          |                   |                    |                   |                    | 25,199               | 45,895             | (20,697)          | -45.1%          |
| <b>TERMINAL DE CARGA A GRANEL P.C. PMH</b> |                    |          |                   |                    |                   |                    |                      |                    |                   |                 |
| Ret/Economica Carga Granel S/L             | 6,688,240          |          |                   |                    |                   |                    | 6,688,240            | 6,957,895          | (269,655)         | -3.9%           |
| <b>TOTAL INGRESOS OPERATIVOS</b>           | <b>658,773,717</b> |          | <b>98,883,320</b> | <b>194,359,752</b> | <b>17,446,667</b> | <b>6,470,161</b>   | <b>975,933,617</b>   | <b>973,539,353</b> | <b>2,394,264</b>  | <b>0.2%</b>     |
| <b>INGRESOS NO OPERATIVOS</b>              |                    |          |                   |                    |                   |                    |                      |                    |                   |                 |
| <b>INGRESOS FINANCIEROS</b>                | <b>23,701,685</b>  |          |                   |                    |                   |                    | <b>23,701,685</b>    | <b>1,628,148</b>   | <b>22,073,537</b> | <b>1355.7%</b>  |
| Interes sobre Depósitos a Plazo Fijo       | 22,584,375         |          |                   |                    |                   |                    | 22,584,375           |                    |                   | 100%            |
| Interes sobre Ctas de Ahorro y Cheque      | 1,117,310          |          |                   |                    |                   |                    | 1,117,310            | 1,296,091          | (178,781)         | -13.8%          |
| Fluctuacion Monetaria                      |                    |          |                   |                    |                   |                    |                      | 332,057            | (332,057)         | -100.0%         |
| <b>OTROS INGRESOS</b>                      | <b>27,139,445</b>  |          | <b>216,883</b>    | <b>161,498</b>     | <b>134</b>        | <b>164,829</b>     | <b>27,682,789</b>    | <b>13,231,366</b>  | <b>14,451,423</b> | <b>109.2%</b>   |
| Daño a Instalaciones y Equipo              |                    |          |                   |                    |                   |                    |                      | 387,335            | (387,335)         | -100.0%         |
| Aproximacion de cifras                     | 90,460             |          | 8,440             | 15,637             | 134               | 258                | 114,930              | 119,491            | (4,561)           | -3.8%           |
| Incumplimiento de Contratos/Multas         | 313,720            |          |                   |                    |                   |                    | 313,720              | 6,256              | 307,464           | 4914.8%         |
| Venta de materiales                        |                    |          |                   |                    |                   |                    |                      | 130                | (130)             | -100.0%         |
| Subasta de mercaderia en Custodia          |                    |          |                   |                    |                   |                    |                      | 591,823            | (591,823)         | -100.0%         |
| Inpeccion de Contenedores (RGAMMA)         | 12,964,738         |          |                   |                    |                   |                    | 12,964,738           |                    |                   |                 |
| Escaneo de Vehiculos                       | 4,002,256          |          |                   |                    |                   |                    | 4,002,256            | 1,190,404          | 2,811,852         | 236.2%          |
| Interes sobre Mora de Clientes             | 708,022            |          | 16,358            | 109,486            |                   | 915                | 834,782              | 751,756            | 83,026            | 11.0%           |
| Otros                                      | 9,060,249          |          | 192,084           | 36,375             |                   | 163,655            | 9,452,364            | 10,184,171         | (731,807)         | -7.2%           |
| <b>INGRESOS DE AÑOS ANTERIORES</b>         | <b>24,240,942</b>  |          |                   | <b>(43,507)</b>    |                   | <b>(1,114,841)</b> | <b>23,082,594</b>    | <b>46,332</b>      | <b>23,036,262</b> | <b>49720.1%</b> |
| Ingresos de Ejercicios Anteriores          | 24,240,942         |          |                   | (43,507)           |                   | (1,114,841)        | 23,082,594           | 46,332             | 23,036,262        | 49720.1%        |
| <b>TOTAL INGRESOS</b>                      | <b>733,855,789</b> |          | <b>99,100,202</b> | <b>194,477,743</b> | <b>17,446,801</b> | <b>5,520,149</b>   | <b>1,050,400,684</b> | <b>988,445,199</b> | <b>61,955,485</b> | <b>6.27%</b>    |

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