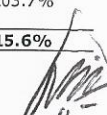


**EMPRESA NACIONAL PORTUARIA**  
**DETALLE DE INGRESOS**  
**(En Lempiras)**

**ANEXO II-A**

|                                            | PTO CORTES         | LA CEIBA         | CASTILLA          | SAN LORENZO       | TELA             | ZONA LIBRE       | AL 30 DE ABRIL     |                    | VARIACION         |              |
|--------------------------------------------|--------------------|------------------|-------------------|-------------------|------------------|------------------|--------------------|--------------------|-------------------|--------------|
|                                            |                    |                  |                   |                   |                  |                  | 2016               | 2015               | Absoluta          | Relativa     |
| <b>INGRESOS OPERATIVOS</b>                 |                    |                  |                   |                   |                  |                  |                    |                    |                   |              |
| <b>SERVICIOS A LOS BUQUES</b>              | <b>190,337,644</b> | <b>56,015</b>    | <b>10,792,673</b> | <b>38,357,515</b> | <b>8,853,902</b> |                  | <b>248,397,749</b> | <b>217,988,557</b> | <b>30,409,193</b> | <b>13.9%</b> |
| Derecho de Puerto                          | 35,118,428         | 30,757           | 5,065,613         | 7,026,487         |                  |                  | 47,241,285         | 42,168,087         | 5,073,198         | 12.0%        |
| Practicaje                                 | 17,284,136         |                  | 2,009,996         | 1,979,330         |                  |                  | 21,273,462         | 18,629,119         | 2,644,343         | 14.2%        |
| Remolcaje                                  | 58,172,429         |                  |                   | 6,606,974         | 5,146,196        |                  | 69,925,599         | 58,845,161         | 11,080,438        | 18.8%        |
| Estadía                                    | 31,555,527         | 24,611           | 2,897,371         | 5,860,679         |                  |                  | 40,338,187         | 38,514,720         | 1,823,467         | 4.7%         |
| Anclaje                                    | 1,269,554          | 646              |                   |                   |                  |                  | 1,270,200          | 298,750            | 971,450           | 325.2%       |
| Manejo Petróleo y Derivados                | 34,239,928         |                  |                   | 14,939,257        | 3,549,698        |                  | 52,728,882         | 45,605,913         | 7,122,969         | 15.6%        |
| Suministro de Agua                         | 362,631            |                  |                   |                   |                  |                  | 362,631            | 234,154            | 128,478           | 54.9%        |
| Programa de Seguridad Portuaria            | 12,335,011         |                  | 819,692           | 1,944,789         | 158,009          |                  | 15,257,501         | 13,692,652         | 1,564,849         | 11.4%        |
| <b>SERVICIOS A LOS MODULOS</b>             | <b>16,476,200</b>  |                  | <b>19,748,140</b> | <b>12,822,196</b> |                  |                  | <b>49,046,537</b>  | <b>43,249,231</b>  | <b>5,797,306</b>  | <b>13.4%</b> |
| Suministro de Energía Eléctrica            |                    |                  |                   | 2,462,501         |                  |                  | 2,462,501          | 7,774              | 2,454,727         | 31576.9%     |
| Carga y Descarga                           |                    |                  | 7,960,993         | 1,334,959         |                  |                  | 9,295,952          | 7,871,836          | 1,424,116         | 18.1%        |
| Transferencia                              |                    |                  | 7,512,751         | 2,495,859         |                  |                  | 10,008,610         | 8,431,475          | 1,577,136         | 18.7%        |
| Recepción y Despacho                       | 111,378            |                  | 2,380,393         | 1,337,789         |                  |                  | 3,829,559          | 4,732,111          | (902,552)         | -19.1%       |
| Almacenaje                                 | 42,846             |                  | 454               | 4,292,383         |                  |                  | 4,292,383          | 5,613,742          | (1,321,058)       | -23.5%       |
| Movimiento Interno                         |                    |                  | 199,067           | 479,911           |                  |                  | 678,978            | 253,894            | 425,084           | 167.4%       |
| Programa de Seguridad Portuaria            | 15,681,043         |                  | 1,694,481         | 461,795           |                  |                  | 17,837,319         | 16,338,399         | 1,498,920         | 9.2%         |
| Servidumbre y Monitoreo                    | 640,933            |                  |                   |                   |                  |                  | 640,933            |                    |                   |              |
| <b>SERVICIOS A LA MERCADERIA</b>           | <b>19,367,337</b>  | <b>162,271</b>   | <b>1,437,875</b>  | <b>15,177,211</b> | <b>709,940</b>   |                  | <b>36,854,634</b>  | <b>28,171,094</b>  | <b>8,683,540</b>  | <b>30.8%</b> |
| Muellaje                                   | 216                |                  | 242               | 203,232           |                  |                  | 203,690            | 108,720            | 94,970            | 87.4%        |
| Transferencia                              | 900                | 25,150           |                   | 51,350            |                  |                  | 77,400             | 16,300             | 61,100            | 374.8%       |
| Recepción y Despacho                       | 900                | 25,256           |                   | 51,350            |                  |                  | 77,506             | 16,300             | 61,206            | 375.5%       |
| Almacenaje                                 |                    | 63,973           | 7,985             | 2,089,746         |                  |                  | 2,161,704          | 894,280            | 1,267,424         | 141.7%       |
| Uso de areas de Revision                   |                    |                  | 43,931            | 255,650           |                  |                  | 299,581            | 29,341             | 270,239           | 921.0%       |
| Entrega Directa                            | 1,292,803          | 44,091           | 845,097           | 2,050,872         |                  |                  | 4,232,863          | 4,018,886          | 213,977           | 5.3%         |
| Programa de Seguridad Portuaria            | 12,764,288         | 3,801            | 529,027           | 2,278,328         | 709,940          |                  | 16,285,383         | 15,709,420         | 575,963           | 3.7%         |
| Cargo Unico Vehiculos                      | 5,308,230          |                  | 11,594            | 8,196,684         |                  |                  | 13,516,508         | 7,377,847          | 6,138,661         |              |
| <b>SERVICIO AL CABOTAJE</b>                | <b>806,396</b>     | <b>3,801,752</b> | <b>1,047</b>      |                   |                  |                  | <b>4,609,196</b>   | <b>3,971,392</b>   | <b>637,804</b>    | <b>16.1%</b> |
| Muellaje                                   | 378,158            | 2,153,698        | 230               |                   |                  |                  | 2,532,085          | 1,858,259          | 673,826           | 36.3%        |
| Derecho de Paso                            |                    | 583,200          |                   |                   |                  |                  | 583,200            | 579,600            | 3,600             | 0.6%         |
| Estadia                                    | 256,380            | 605,515          | 801               |                   |                  |                  | 862,697            | 963,008            | (100,311)         | -10.4%       |
| Anclaje                                    | 33,514             | 109,470          | 16                |                   |                  |                  | 143,000            | 97,850             | 45,150            | 46.1%        |
| Suministro de Agua                         | 17,300             | 2,300            |                   |                   |                  |                  | 19,600             | 9,900              | 9,700             | 98.0%        |
| Carga y Descarga                           | 35,563             |                  |                   |                   |                  |                  | 35,563             | 26,253             | 9,311             | 35.5%        |
| Transferencia                              | 65,200             |                  |                   |                   |                  |                  | 65,200             | 48,130             | 17,069            | 35.5%        |
| Recepción y Despacho                       | 19,757             |                  |                   |                   |                  |                  | 19,757             | 14,585             | 5,173             | 35.5%        |
| Embarque de pasajeros                      | 524                | 347,570          |                   |                   |                  |                  | 348,094            | 373,808            | (25,714)          | -6.9%        |
| <b>SERVICIOS ESPECIALES</b>                | <b>1,444,317</b>   | <b>1,045,830</b> | <b>924,168</b>    | <b>2,832,489</b>  |                  |                  | <b>6,246,803</b>   | <b>4,968,184</b>   | <b>1,278,619</b>  | <b>25.7%</b> |
| Licencia de Operación                      | 632,500            |                  | 385,000           | 160,000           |                  |                  | 1,177,500          | 1,125,000          | 52,500            | 4.7%         |
| Alquiler de Equipo                         | 3,750              | 18,765           | 1,200             | 1,017,220         |                  |                  | 1,040,935          | 529,907            | 511,028           | 96.4%        |
| Servicio de Báscula                        |                    |                  |                   | 660,400           |                  |                  | 660,400            | 481,200            | 179,200           | 37.2%        |
| Servicio sin Tarifa Especifica             | 808,067            | 1,027,065        | 499,568           | 994,869           |                  |                  | 3,329,568          | 2,747,570          | 581,998           | 21.2%        |
| Canon y licencia de Operación              |                    |                  | 38,400            |                   |                  |                  | 38,400             | 84,508             | (46,108)          | -54.6%       |
| <b>ARRENDAMIENTOS</b>                      |                    |                  |                   |                   |                  |                  |                    |                    |                   |              |
| Arrendamiento de Predios e Instalaciones   | <b>4,807,353</b>   | <b>447,142</b>   | <b>5,929,667</b>  | <b>3,237,947</b>  | <b>26,019</b>    | <b>2,595,295</b> | <b>17,043,423</b>  | <b>11,469,284</b>  | <b>5,574,139</b>  | <b>48.6%</b> |
| <b>CONCESIONES</b>                         | <b>58,124,750</b>  |                  |                   |                   |                  |                  | <b>58,124,750</b>  | <b>53,725,273</b>  | <b>4,399,477</b>  | <b>8.2%</b>  |
| <b>TERMINAL DE CONTENEDORES P.C. OPC</b>   |                    |                  |                   |                   |                  |                  |                    |                    |                   |              |
| Retribucion Economica Carga y Descarga     | 53,895,410         |                  |                   |                   |                  |                  | 53,895,410         | 50,235,889         | 3,659,520         | 7.3%         |
| Retribucion Economica por Transbordo       | 175,876            |                  |                   |                   |                  |                  | 175,876            | 111,875            | 64,001            | 57.2%        |
| Retribución Economica Carga Rodante        | 24,892             |                  |                   |                   |                  |                  | 24,892             | 28,233             | (3,340)           | -11.8%       |
| Retribucion Economica Carga General        | 1,147,183          |                  |                   |                   |                  |                  | 1,147,183          | 2,397,813          | (1,250,630)       | -52.2%       |
| Retribucion Economica por Pasajeros        | 45,895             |                  |                   |                   |                  |                  | 45,895             | 17,787             | 28,108            | 158.0%       |
| <b>TERMINAL DE CARGA A GRANEL P.C. PMH</b> |                    |                  |                   |                   |                  |                  |                    |                    |                   |              |
| Ret/Economica Carga Granel S/L             | 2,835,493          |                  |                   |                   |                  |                  | 2,835,493          | 933,675            | 1,901,818         | 203.7%       |
| <b>TOTAL INGRESOS OPERATIVOS</b>           | <b>291,363,997</b> | <b>5,513,011</b> | <b>38,833,570</b> | <b>72,427,359</b> | <b>9,589,861</b> | <b>2,595,295</b> | <b>420,323,093</b> | <b>363,543,015</b> | <b>56,780,077</b> | <b>15.6%</b> |





EMPRESA NACIONAL PORTUARIA  
DETALLE DE INGRESOS  
(En Lempiras)



ANEXO II-A

|                                       | PTO CORTES  | LA CEIBA  | CASTILLA   | SAN LORENZO | TELA      | ZONA LIBRE | AL 30 DE ABRIL |             | VARIACION    |          |
|---------------------------------------|-------------|-----------|------------|-------------|-----------|------------|----------------|-------------|--------------|----------|
|                                       |             |           |            |             |           |            | 2016           | 2015        | Absoluta     | Relativa |
| INGRESOS NO OPERATIVOS                |             |           |            |             |           |            |                |             |              |          |
| INGRESOS FINANCIEROS                  | (6,176,273) | 2,227     | (95,761)   | (490,827)   | 1,137     | 149,863    | (6,609,635)    | 15,734,487  | (22,344,122) | -142.0%  |
| Interes sobre Ctas de Ahorro y Cheque | 480,773     |           |            |             |           |            | 480,773        | 481,807     | (1,034)      | -0.2%    |
| Fluctuacion Monetaria                 | (6,657,046) | 2,227     | (95,761)   | (490,827)   | 1,137     | 149,863    | (7,090,408)    | 15,252,680  | (22,343,087) | -146.5%  |
|                                       |             |           |            |             |           |            |                |             |              |          |
| OTROS INGRESOS                        | 2,966,626   | 192,780   | 69,241     | 321,166     | 27        | 49,024     | 3,598,863      | 6,483,625   | (2,884,761)  | -44.5%   |
| Daño a Instalaciones y Equipo         |             | 74,941    |            | 260,788     |           |            | 335,728        | 69,054      | 266,674      | 386.2%   |
| Aproximacion de cifras                | 41,233      | 1,241     | 2,897      | 5,304       | 27        |            | 50,702         | 1,808,903   | (1,758,201)  | -97.2%   |
| Incumplimiento de Contratos/Multas    |             |           |            |             |           |            |                | 405,855     | (405,855)    | -100.0%  |
| Venta de materiales                   | 80          |           |            | 50          |           |            | 130            |             | 130          | 100%     |
| Subasta de mercaderia en Custodia     |             | 12,257    |            |             |           |            | 12,257         |             | 12,257       | 100%     |
| Escaneo de Vehiculos                  | 1,190,404   |           |            |             |           |            | 1,190,404      | 3,785,700   | (2,595,296)  | -68.6%   |
| Interes sobre Mora de Clientes        | 182,557     | 54,943    | 4,842      | 38,634      |           |            | 280,976        | 151,422     | 129,554      | 85.6%    |
| Otros                                 | 1,552,352   | 49,398    | 61,502     | 16,390      |           | 49,024     | 1,728,666      | 262,691     | 1,465,976    | 558.1%   |
|                                       |             |           |            |             |           |            |                |             |              |          |
| INGRESOS DE AÑOS ANTERIORES           |             |           |            |             |           |            |                | 4,645,465   | (4,645,465)  | -100.0%  |
| Ingresos de Ejercicios Anteriores     |             |           |            |             |           |            |                | 4,645,465   | (4,645,465)  | -100.0%  |
|                                       |             |           |            |             |           |            |                |             |              |          |
| TOTAL INGRESOS                        | 288,154,350 | 5,708,017 | 38,807,050 | 72,257,697  | 9,591,025 | 2,794,182  | 417,312,321    | 390,406,591 | 26,905,730   | 6.89%    |

Informacion Adicional:

Buques arribados  
Modulos recibidos  
Toneladas Manejadas

|  | AL 30 DE ABRIL |      | VARIACION |          |
|--|----------------|------|-----------|----------|
|  | 2016           | 2015 | Absoluta  | Relativa |
|  |                |      |           | 100%     |
|  |                |      |           | 100%     |
|  |                |      |           | 100%     |

  
MIGUEL ANGEL LEIVA CARBALLO  
Contador General  
Carnet No. 24433-5

